Your Value Added Distributor

With access to millions in inventory and bicoastal distribution facilities, we offer our customers the highest level of service and the most stringent quality control practices in the market today.
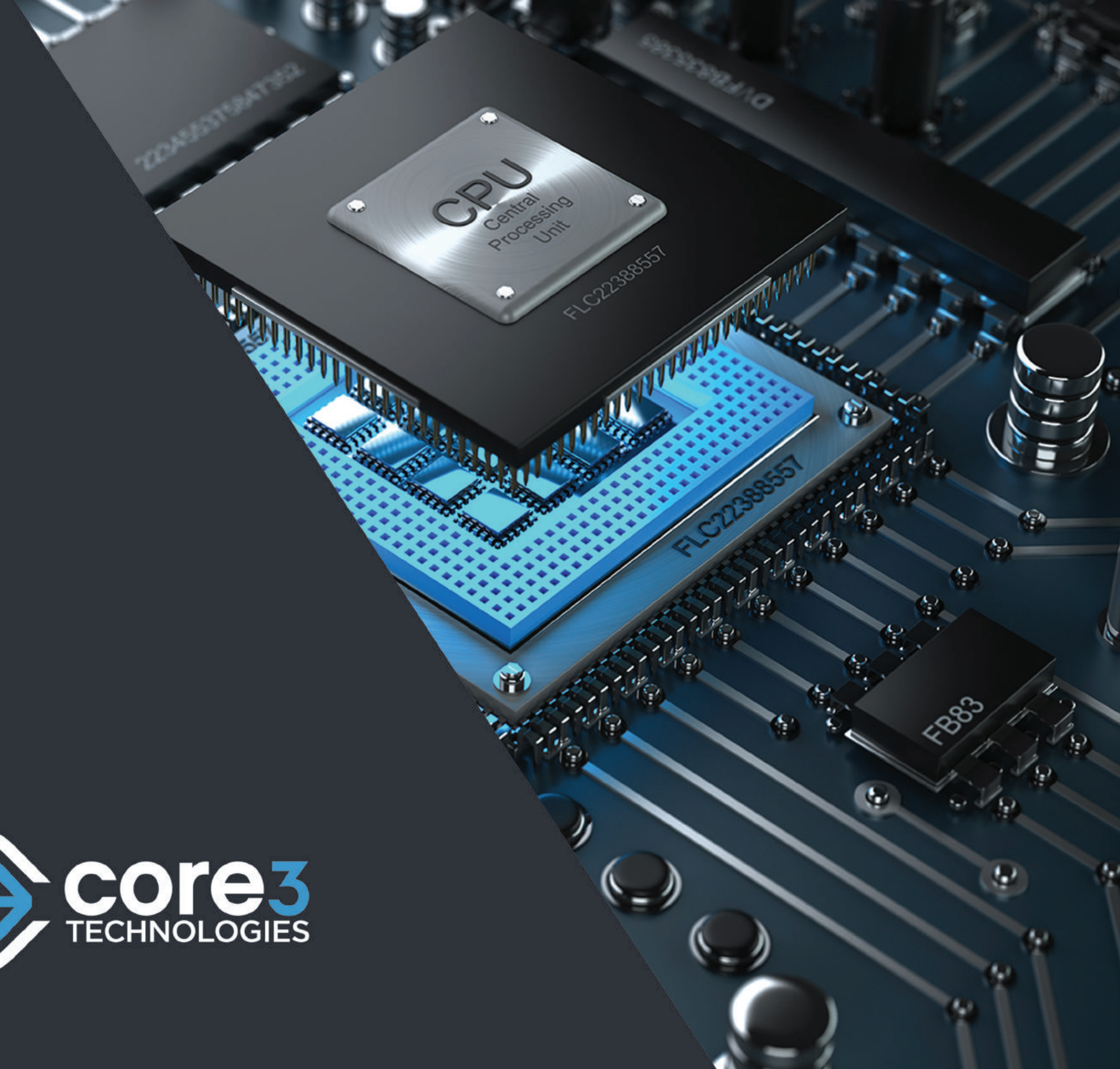
855.898.9001

www.core3tech.com

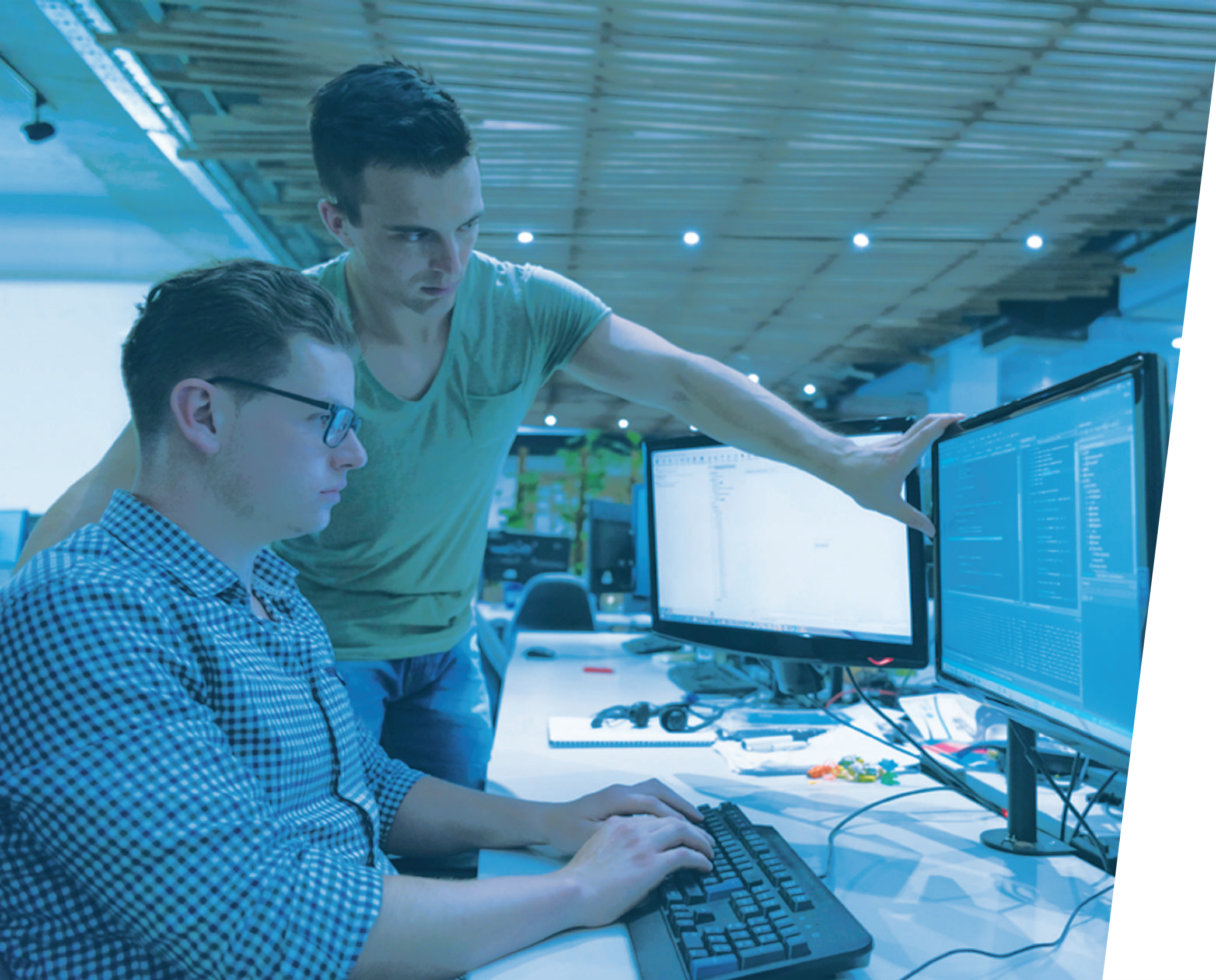West Coast Warehouse
Irvine, CA 92618

East Coast Warehouse
Morristown, NJ 07960

core3 TECHNOLOGIES

Your **Value Added** Distributor

Who We Are
Company Culture

Integrity, service, and accountability combine to give our customers the best buyer/seller experience possible today. We understand how daunting sourcing IT hardware and services can be, and we strive to give our customers the knowledge they need to make the right choices for their companies. When you choose Core 3 for your technology needs, you can rest assured you will be treated with the highest level of quality and service.

We understand that the best way to take care of our customers is by making our employees a top priority. Core 3's high standards are transparent in the design and functionality of our service centers. Employees are treated to fun recreational spaces, catered lunches, stocked refrigerators, and comfortable lounging areas to refresh and refocus.

Our Competitive Edge

- Bi-Coastal Distribution Facilities
- Verification Systems Technology (VST)
- Pre-Sales technical, virtualization and configuration support
- Dedicated Account team with unparalleled customer service
- Finance options available (Net Terms, Flooring, Credit Card)

- Flexible RMA Policy and advanced replacement warranty
- FREE Ground shipping on all hardware orders
- Major OEM service contracts available
- Alternative to name brand maintenance
- LIFETIME WARRANTY on optical transceivers, cables and memory

Core Manufacturers

CISCO — Switches, Routers, Network Modules, Port Adapters, GBICS, SFPS, Memory & Cables

HPE — Servers, Networking (Aruba), GBICs, SFPs, Enclosures, Storage, Hard Drives, Memory & Options

JUNIPER NETWORKS — Switches, Routers, Network Modules, Port Adapters, GBICS, SFPS, Memory & Cables

LENOVO / IBM — Servers, Hard Drives, Memory, HBA's & Options. Along with Think Pad Options, Batteries & Port Adapters

BROCADE — Switches, Routers, Network Modules, Port Adapters, GBICS, SFPS, Memory & Cables

EQUAL OPTICS — Optical Transceivers, Cabling, Memory, Storage and more

UNITRENDS — Data Recovery, Physical Appliances, Enterprise Backup Software, Cloud Solutions, Free Backup Tools

Cables / Optics

- Cisco
- HPE
- Juniper
- Lenovo / IBM
- Brocade
- 3Com
- Alcatel
- Nortel
- Adtran
- Extreme
- Intel
- and more

Host Bus Adapters

- Qlogic
- Emulex
- HPE
- Cisco
- Lenovo / IBM
- Intel
- and more

Hard Drives

- Western Digital
- Seagate
- Fujitsu
- Hitachi
- NetApps
- HPE
- IBM
- Lenovo
- Samsung
- Intel
- Equal Optics
- and more

Memory

- Hynix
- Micron
- Samsung
- Cisco
- HPE
- Lenovo
- Cisco Approved
- HPE Registered
- Equal Optics
- and more

HPE Proliant Servers, Networking, Storage, and Full Range of Options

Core 3 Technologies helps resellers win more business in the competitive IT marketplace. With outstanding pricing and support, Core 3 helps our partners increase their margins with existing opportunities while helping them win deals that would otherwise be out of reach. Let us offer our expertise and resources, serving as an extension of your team so you can focus on your customers. With HPE stock in our West Coast and East Coast warehouses, we are the dedicated partner that has you covered!

HPE Offerings Include

ProLiant Series Servers

- ML, DL, and BL Servers
- Configure To Order
- Memory
- Hard Drives and SSDs

Enclosures and Interconnects

- BladeSystem C series Enclosures
- Blade Servers
- Fabric Extenders
- Virtual Connect, Fibre Channel, and SAN Switches

Networking

- Aruba, OfficeConnect, and FlexFabric Switches
- Modules
- SFPs

Data Storage

- Disk Enclosures and Modular Smart Array Systems
- Drives
- Controllers
- SFPs

Advantages Core 3 Technologies Offers

- Quality Assurance practices unmatched by competitors and distributors alike
- ProLiant Servers, Switches, Blade Servers, Enclosures, Storage, Hard Drives, Memory & Options
- Unequaled testing of refurbished and new product
- The market's best warranties and we stand behind our merchandise

Fastest Turnaround Times

- Industry leading turnaround times that meet and exceed expectations
- Custom solutions in a "state-of-the-art" lab and configuration room
- Customized servers with same-day shipping
- Testing lab and certified engineers with years of experience and expertise

Services

In our commitment to raise the bar on customer service and support, Core 3 features three basic components within our service model:

Pre/Post-Sales Support

From choosing the right products to fit your needs to post-sales configuration and technical support, our team of experts has you covered. We want your full experience with us to be a positive one, which is why we emphasize the relationship with our customers, rather than a one-time sale. Our service model is designed to help you succeed in every technical aspect of your business.

Buybacks

Turn your used systems into cash to fund your next big project. Core 3 offers a full IT assets recovery process including optional white glove service. Our buyback services include:

· Data center moves
· Lease returns
· Site-to-site transfers
· Data erasure and destruction

A member of our dedicated sales team would be happy to meet with you to show you how you can turn old hardware into money for your business.

Testing and Configuration

Our highly trained technicians are at your service. Whether you're modifying current hardware or looking for a brand new custom configuration, our team can help with the most challenging projects. We also provide the necessary testing to give you peace of mind that your systems will be fully operational right out of the box. Full testing and configurations are available on all server/storage and networking offerings.

Core Cover

Don't want to pay OEM prices for service contracts? **Choose Core Cover.**

Top components of Core Cover include:

Support

Once your systems are in place, ongoing support will keep them – and your business – running smoothly. Support features of Core Cover include:

· Server, storage, networking, and telcom support
· Ability to integrate with a wide range of OEMs
· SLAs matched to OEM support
· Flexible terms that are affordable and practical for all our clients

Networking Specific:

· 24x7x365 direct-to-expert support
· Mirrored to OEM support SLAs

OEM Hardware that can be covered:

· ARUBA   · AVAYA   · BARRACUDA   · BROCADE   · CISCO   · DELL   · EMC   · HITACHI
· HPE   · IBM   · JUNIPER   · NETAPP   · NORTEL   · SUN   · and More...

What is VST?

Verification Systems Technology (VST) is an independent third party company that can quickly and accurately detect and identify counterfeit and modified IT hardware. The most recent industry research estimates that nearly 10% of all IT hardware is counterfeit. Initial VST testing has discovered that select IT product lines are nearly twice as high (about 20%). VST's business objective is to perfect, protect, and deploy technology tools in order to assist clients in detecting and identifying counterfeit and modified IT hardware, thereby contributing to the integrity of world-wide supply chains.

Testing available now with the VST online verification system.

Up to Net 60 Terms Available with Wells Fargo Capital Finance

When you're a technology reseller looking to increase sales and grow, you need an experienced financial provider that offers channel financing programs that contribute to your company's success.

Core 3 Technologies is pleased to offer authorized resellers of Core 3 Technologies' products a financing program featuring 60-day interest-free financing terms.

How It Works

It's simple: For existing resellers already enrolled with us, place your next Core 3 Technologies order with an authorized distributor and request that the order be billed via your Wells Fargo Capital Finance credit facility. For resellers not currently enrolled with us, simply contact us today to begin the process.

Benefits of the Program

Our channel finance capabilities feature extended net terms, working capital options, and purchase order financing (direct accounts receivable transactions), all of which may help your business grow.

Through our proprietary online application, available through Wells Fargo's Commercial Electronic Office® portal, you can efficiently handle order management and invoice processing, access customized reports, and monitor your account data 24 hours a day, 7 days a week.

This program may also help you:

- Improve liquidity and purchasing power
- Increase cash flow and working capital
- Increase profit potential
- Consolidate vendor payables
- Automate invoice delivery
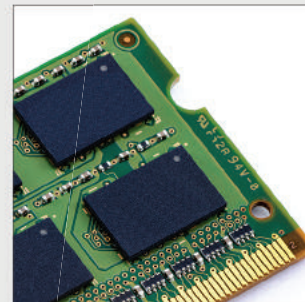- Access customized reporting capabilities

Why Core 3 Technologies and Wells Fargo Capital Finance?

When you work with Wells Fargo, you are working with a financial services provider with a legendary reputation for strength and stability that can provide access to a comprehensive set of products and services.

Core 3 and Equal Optics: A Partnership you can Trust

Core 3 Technologies and Equal Optics bring together an unparalleled partnership for all your organization's compatible products such as optical transceivers, cabling, memory and SSDs. Our teams understand the planning and logistics necessary to maintain day-to-day IT operations, value relationships, and deliver customer service that exceeds expectations.
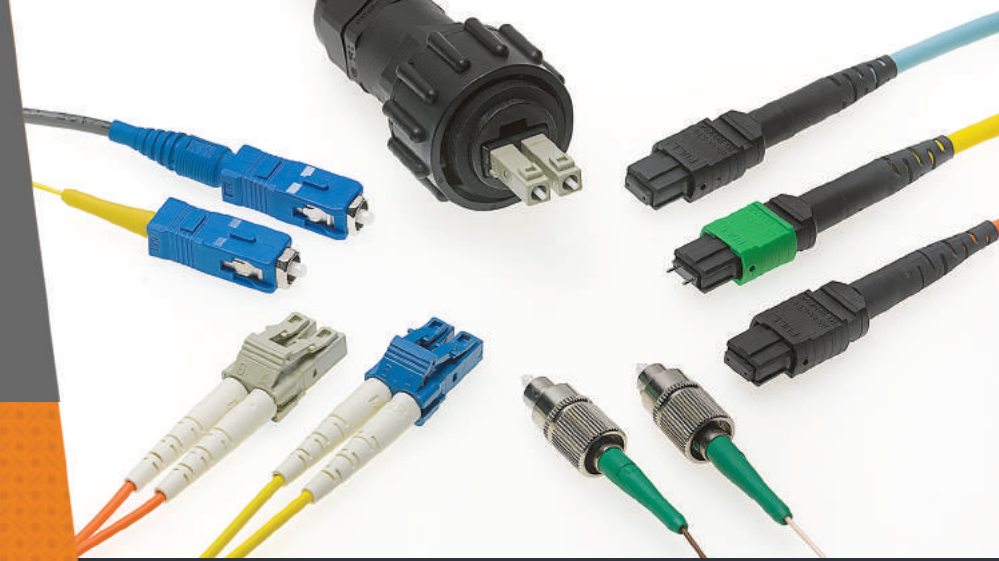
Why Core 3 Technologies and Equal Optics?

- 100% compatibility
- Lifetime warranty on Optical Transceivers, Cabling and Memory
- Industry-leading prices
- Free samples
- Unparalleled sales and product support
- Bicoastal distribution centers staffed with experienced engineers

EQUAL

OPTICS, CABLING, MEMORY & STORAGE

100% Compatability, Application Tested, Lifetime Warranty & Technical Support

Optical Transceivers, Cables, Memory, Storage and More

- CISCO
- HPE
- JUNIPER
- BROCADE
- ARISTA
- IBM
- FORTINET
- SAMSUNG
- HYNIX
- MICRON

- DELL
- MERAKI
- EXTREME / ENTERASYS
- PALO ALTO NETWORKS
- ALCATEL-LUCENT
- NETGEAR
- FUJITSU
- LINKSYS
- ADTRAN
- AVAGO

- ARUBA NETWORKS
- ENTERASYS
- AVAYA
- FORCE 10
- GIGAMON
- MELLANOX
- MOXA
- SUN
- ZYXEL

Solid State Storage*

- CLIENT
- SERVER
- ENTERPRISE

- 2.5" SATA
- M.2 SATA
- M.2 PCIE NVME

*Standard 3 year warranty for Solid State Storage.